**Position**

Territory Sales Manager – Ontario

**Who we are**

Westech Health Care Ltd. is an established Canadian distributor of Medical & Healthcare products. Since 2014 Westech has operated with a purpose to provide sales, marketing and distribution support to quality, innovative healthcare manufacturers. We focus on quality, service and professionalism in the markets of Ostomy, Continence, Rehabilitation and Mobility and Independence and Extended Care.

**Who we’re looking for**

We are seeking an energetic and autonomous individual to become a member of our dynamic organization who will embrace our core values of **integrity, trust, honesty, knowledge and respect.** The candidate must have a BACHELOR OF SCIENCE IN NURSING (BSN) from an accredited Canadian college or university. Continuing education in the Nurse Specialty of Wound, Ostomy and Continence Care is a definite asset. And a passion for sales and education along with business acumen are distinct advantages.

**Who you are**

The successful candidate will possess the following skills and characteristics:

* Motivated to build new B2B relationships and develop NEW business.
* Exceptional sales, education and presentation skills
* Strong organizational and time management skills
* A motivation to establish a career in sales is key to this position.

**Additional information**

Home office based; the successful candidate will be in the Toronto area with their territory consisting of the province of Ontario. You will report to the Eastern Regional Manager and ultimately our Calgary head office. This is an opportunity to build on and expand on an existing customer base. Responsibilities will include sales and demo of wound care, ostomy and continence products necessary for individuals requiring intervention to enjoy an independent lifestyle. You will develop full knowledge of the strength and limitations of assigned Wound, Ostomy and Continence products and competitor products.

We offer an attractive and competitive compensation package based on results. Westech has 10-15 employees, and all are motivated to make the company successful.

Apply with cover letter, resume, & references to: [careers@westechhealth.com](mailto:careers@westechhealth.com)